27th Annual
Real Estate & Building Industry Leadership Breakfast

Thank you to our Presenting Sponsor:

NATIONAL DEVELOPMENT

Thank you to our Premier Sponsors:

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BUILDING COMMUNITY, CREATING IMPACT.
AGENDA
TUESDAY, NOVEMBER 17

WELCOME AND OPENING REMARKS

2020 BREAKFAST CO-CHAIRS
Jennifer Kiely, Mintz
Andrew Hall, Moriarty

KEYNOTE
Roy March, Eastdil Secured, LLC

UNITING OUR COMMUNITY FOR CHANGE THAT LASTS
Bob Gianinno
United Way of Massachusetts Bay and Merrimack Valley

HOMELESSNESS AND EVICTION PREVENTION VIDEO

CALL TO ACTION
Jennifer Kiely, Mintz
Andrew Hall, Moriarty

INTRODUCTION OF HONOREE
Norman B. Leventhal/Edwin N. Sidman
Real Estate and Building Industry Leadership Award
Roy March, Eastdil Secured, LLC

HONOREE ACCEPTANCE
AEW, accepted by Pam Herbst

CLOSING
2020 BREAKFAST CO-CHAIRS
Jennifer Kiely, Mintz
Andrew Hall, Moriarty
ROY MARCH

Roy March is the CEO of Eastdil Secured, L.L.C., the leading real estate investment banking company in the United States. He has more than 42 years of real estate experience at Eastdil Secured across financing, sales, acquisition, and capital markets activities in the United States, Europe, and East Asia. Founded in 1967, Eastdil was the first real estate investment banking firm in the United States.

Roy serves on various industry, corporate and community boards, is a Trustee of the Urban Land Institute; past Chairman of the Advisory Board of the Samuel Zell and Robert Lurie Real Estate Center at The Wharton School at The University of Pennsylvania; Board of Directors of Real Estate Roundtable; former Urban Land Institute Board of Trustee; Urban Land Institute Global Board of Directors and was on the Board of Directors for Pension Real Estate Association (PREA).
2020 Norman B. Leventhal/Edwin N. Sidman Real Estate and Building Industry Leadership Award Honoree

Accepted by Pam Herbst,
Executive Managing Director, Head of Direct Investment Group
About the Award: In 2003, the Norman B. Leventhal/Edwin N. Sidman Real Estate and Building Industry Leadership Award was established to recognize extraordinary leaders for their tremendous contributions to United Way and our community. The award is named for Norman Leventhal, the first award recipient, and breakfast co-Founder Ed Sidman, who both demonstrated their leadership and vision—not just in shaping Boston’s skyline—but by working tirelessly to ensure that no one in our community is left behind. Today, this award continues to pay tribute to our industry’s tradition of generosity by honoring the exceptional colleagues among us for their dedication to United Way and the city of Boston.

Past Honorees:

2019  Tom O’Brien, The HYM Investment Group
2018  Alan Leventhal, Beacon Capital Partners
2017  National Development | Charles River Realty Investors
2016  Steve Samuels, Samuels & Associates
2015  Howard Elkus and David Manfredi Elkus Manfredi Architects
2014  Jonathan G. Davis, The Davis Companies
2013  Ronald M. Druker, The Druker Company Thomas J. Hynes Jr., Colliers International
2012  Polly Bryson, Terra Nova Partners Hank Spaulding, Spaulding & Slye, MIT Center for Real Estate
2011  Robert Beal, RelatedBeal
2010  Gerald W. Blakeley, Jr., Blakeley Investment Company Edward H. Linde, Boston Properties
2009  Richard Bertman and Charles Tseckares CBT Architects
2008  Stephen R. Karp and Steven S. Fischman New England Development
2007  Kevin C. Phelan, Colliers International
2006  Rodger P. Nordblom, Nordblom Company
2005  George M. Lovejoy, Jr., Fifty Associates
2004  William F. McCall, Jr., McCall & Almy
2003  Norman B. Leventhal Beacon Capital Partners
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MORIARTY
Jennifer Kiely
MINTZ

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Claudia Piper
WEBSTER BANK
Doug Manz
THE HYM INVESTMENT GROUP
Colleen O’Connor
BIOMED REALTY

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NITSCH ENGINEERING
Mike Pomposelli
JP MORGAN
Mark Roth
NEWMARK KNIGHT FRANK
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<td>Abe Menzin</td>
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<td>Thomas Wines</td>
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Quincy Mutual Group

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Vanderweil Engineers
THE NEED HAS NEVER BEEN GREATER

EXPERTS ESTIMATE UP TO 60,000 EVICTIONS IN MASSACHUSETTS THIS YEAR ALONE.

MORE THAN 330,000 HOUSEHOLDS HAVE A FAMILY MEMBER ON UNEMPLOYMENT.

1 MILLION FAMILIES ACROSS THE STATE ARE MAKING HARD DECISIONS BETWEEN PAYING RENT, PUTTING FOOD ON THE TABLE AND PAYING MEDICAL AND UTILITY BILLS, LEAVING THEM FOOD INSECURE.
YOUR GENEROSITY MAKES THE DIFFERENCE

UNITED WAY’S COVID-19 FAMILY SUPPORT FUND HAS PROVIDED FINANCIAL ASSISTANCE TO MORE THAN 300,000 PEOPLE IN OUR COMMUNITY.

LAST YEAR ALONE, 12,000 FAMILIES AVOIDED HOMELESSNESS BECAUSE OF OUR NETWORK’S DIRECT SERVICES.

WE ARE THINKING BIG—PLANNING TO CLOSE THE STATEWIDE GAP OF 160,000 UNITS NEEDED TO PROVIDE STABLE HOUSING AND THE SUPPORTS NECESSARY TO MAINTAIN IT. SHIFTING FROM CRISIS MODE TO THRIVING IN STABLE HOUSING PROMOTES HEALING, RECOVERY, AND EDUCATIONAL SUCCESS ACROSS GENERATIONS.
United Way wishes to thank and recognize the following individuals who generously contributed to United Way from the Real Estate & Building Industries.

INCLUDES GIFTS MADE BETWEEN NOVEMBER 8, 2018 – OCTOBER 25, 2019. WE REGRET ANY ERRORS, OMISSIONS, AND MISSPELLINGS.
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