UNITE TO MAKE CHANGE THAT LASTS.


United Way of Massachusetts Bay and Merrimack Valley
UnitedWayMassBay.org
OUR MISSION:

Unite to create positive, lasting change for people in need.

WHY THESE WORDS?

**Unite.** Our focus and ability to unite communities and harness their power, their expertise, and their commitment to create better lives for those in need is what sets us apart from other nonprofits. The large, challenging issues that we take on require everyone pulling together to create lasting solutions.

**Positive, Lasting Change.** We and our supporters – both donors and volunteers – are motivated and focused to create permanent change. Not “band-aid” solutions.

**People in Need.** We serve those in need, whether that need comes from a sudden setback or the daily struggle to simply make ends meet.
OUR FOCUS:

We focus on two foundations of better lives: Financial Opportunity and Educational Success.

OUR GOALS:

Financial Opportunity.
Our goals are that individuals and families have safe housing, healthy food, and quality childcare. That they have a job that allows them to support themselves and their family. And that they have access to financial tools and coaching to help them build a better future.

Educational Success.
Our goals are that children enter school ready to learn, develop critical social and academic skills, and get the support they need to stay in school and graduate.
FINANCE OPPORTUNITY

1,280 tax returns filed by 28 volunteer tax preparers, gave back over $700,000 to lower income families.

600 homeless and at-risk families from the Greater Secoast region stabilized their housing situation.

1,640 families supported through home visiting and parent education programs.
OUR APPROACH:

• We **identify** the most pressing issues and **target** resources to the areas of greatest need.

• We fund the **most effective** nonprofits and programs, **measure their progress** against agreed upon objectives, and provide them with **extensive support**.

• We provide **unrestricted funds** to our nonprofit agency partners. This allows each agency to apply the funds **where they are needed most, to deliver the greatest impact**.

• We **harness the power of communities working** together – individuals, businesses, nonprofits, and government agencies – **to deliver lasting change**.

• We **mobilize thousands of volunteers** to help those in need.
OUR STRATEGIES: FINANCIAL OPPORTUNITY

• **We support nonprofit agencies with proven success in helping:**
  – Homeless individuals and families get housing;
  – Individuals and families on the brink of homelessness stay in housing.

• **We advocate for new programs to address homelessness.**

• **We support and fund nonprofits with proven success in workforce development, including:**
  – Job training and placement;
  – Career coaching and advancement.

• **We operate Financial Opportunity Centers.**
  These are “one-stop shops” that provide comprehensive training in financial skills, including: creating and managing a budget, establishing a savings plan, building a strong credit rating, and buying a home.

**LEARN MORE:** UNITEDWAYMASSBAY.ORG
Being a Marian L. Heard Scholar means....

DREAMS COMING TRUE

LIVE UNITED
United Way
OUR STRATEGIES:

EDUCATIONAL SUCCESS

• We support agencies and programs that provide quality childcare and cultivate children’s social and emotional skills.

• We ensure that preschool developmental screening is available to children, and that children who need interventions receive them.

• We support after-school programs with proven success at:
  – Building academic, social, and emotional skills;
  – Teaching perseverance.

• We support summer learning programs that have proven to offset summer learning loss.

• We improve middle school students’ skills in science, technology, engineering, and math.

• We connect youth with strong mentors through scholarship and entrepreneurship programs.
TOGETHER,
WE CAN DO MORE THAN
ANY OF US CAN DO ALONE

— WE FOCUS ON TWO FOUNDATIONS

FINANCIAL OPPORTUNITY

– Safe housing, healthy food, and quality childcare;
– Job training and placement;
– Access to financial tools and coaching.
We deliver the greatest impact by:

• **Identifying** the most pressing issues and **targeting** resources to the areas of greatest need.

• Funding the **most effective** nonprofits and programs, **measuring their progress** against agreed objectives, and providing them with **extensive support.**

• Providing **unrestricted funds** to our nonprofit agency partners. This allows each agency to apply the funds where they are needed most, to deliver the greatest impact.

• **Harnessing the power of communities working** together – individuals, businesses, nonprofits, and government agencies – **to deliver lasting change.**

• **Mobilizing thousands of volunteers** to help those in need.

**EDUCATIONAL SUCCESS**

– Enter school ready to learn;
– Develop critical social and academic skills;
– Get the support they need to stay in school and graduate.
Togetherness, we can do more than any of us can alone

We are proud to celebrate our high-impact partnerships, engaging events, and expanded volunteer opportunities. Year after year, our Board of Directors provides the leadership and governance that allows us to try innovative approaches to address complex issues in our region. Your support and advocacy powers these amazing achievements that are helping families and communities thrive.

**Partnered to launch BoSTEM**, a new collaboration with Mayor Marty Walsh, Boston Public Schools, Citizens Schools, and Boston Afterschool and Beyond to help close the STEM achievement gap among all middle school students in the City of Boston.

**PLACED OVER 200 INDIVIDUALS IN SUPPORTIVE HOUSING, AHEAD OF TARGET.**

**Launched the Commonwealth’s first-in-the-nation $27.5 million “Pay for Success” initiative to reduce chronic individual homelessness.**

**RAISED OVER $1.3 MILLION for economic and community development through the Community Investment Tax Credit (CITC), which supports Community Development Corporations across the state. Special thanks for Governor Charles Baker for joining us to raise awareness for CITC.**

**WON A 1 YEAR GRANT FROM CITI TOTALING $250,000 for our Youth Venture program in Boston, expanding this civic engagement and entrepreneurship program from 100 to 300 youth participants.**

**Led efforts of the statewide Brain Building in Progress campaign, a partnership between United Way and the Massachusetts Department of Early Education and Care, to support the healthy development and learning of young children. We expanded this work to homeless shelters through a partnership with Horizons for Homeless Children.**

**Expanded our successful Summer Learning Collaborative to serve over 3,000 children grades K-3, up from 2,700 the prior year. Evaluations show 85% of participating children avoid summer learning loss and 69% maintain or increase their reading skills.**

**DRIVE**

**Partnered with local Private Equity/Venture Capital Leaders to raise funds for DRIVE, our data-driven effort to screen infants, toddlers and preschoolers in the City of Boston to ensure they are on track to succeed when they enter kindergarten. To date, DRIVE has screened over 2,200 young children in Boston.**

**Expanded our Financial Stability Center network from two to six locations. Clients of the centers saw a median increase of $469 in their monthly net income, a median increase of $3,588 in their net worth, and a median increase of 31 points in credit scores. They have also placed over 200 people in jobs.**
Joined forces with the TODAY show and Red Nose Day to raise awareness of the effects of poverty on children. The TODAY show segment told the story of thirteen-year-old Dylan Pike, who had to give up youth football last year when the family relocated to a homeless shelter, and mentioned United Way as the organization helping families like the Pikes every day.

Honored Polly Bryson with our annual Tocqueville Award during a spectacular evening at the home of Jonathan and Patti Kraft in November.

Honored Sandy Edgerley with our Women who LIVE UNITED award for her work inspiring countless youth to put aside their past expectations, overcome barriers and reach their full potential.

Coordinated hundreds of volunteer projects for individuals and our corporate partners, from packing and distributing 6,500 Thanksgiving meals to hosting our annual Community Baby Shower.

THOUGHT LEADERSHIP EXPERTISE AT THE STATE HOUSE

• Partnered to release “On Solid Ground,” a white paper that laid out policy recommendations to reduce family homelessness.
• Stood with the Governor and Lieutenant Governor at the bill signing for the state Earned Income Tax Credit expansion last summer.
• Served on State Treasurer’s task force that developed recommendations to improve financial literacy among K-12 and college students and adults.

Continued our tradition of partnering with the New England Patriots for our annual Hometown Huddle, renovating the outdoor space of the Ellis Parks Early Education School in Mattapan.

Presented Howard Elkus and David Manfredi of Elkus Manfredi Architects with this year’s Norman B. Leventhal/Ed Sidman Award for their vision and philanthropy.

Welcomed Susan Esper as our new Board Chair in June, following the distinguished service of Andrew Dreyfus.

Expanded our geographic reach by merging with North Shore United Way in order to better provide the scale of resources needed to make an impact on complex, interdependent issues.

MOVING FORWARD

These achievements represent only a fraction of the good work you have helped make possible. We are looking forward to making even more progress against our strategic imperatives this year. Thank you for your leadership and support.
United Way of Massachusetts Bay and Merrimack Valley
Service Area

Massachusetts
- Amesbury
- Andover
- Arlington
- Bedford
- Belmont
- Beverly
- Billerica
- Boston
- Boxford
- Braintree
- Brookline
- Burlington
- Byfield
- Cambridge
- Canton
- Charlestown
- Chelmsford
- Chelsea
- Cohasset
- Danvers
- Dedham
- Dover
- Dracut
- Dunstable
- Essex
- Everett
- Foxboro
- Georgetown
- Gloucester
- Groveland
- Hamilton
- Haverhill
- Hingham
- Holbrook
- Hull
- Ipswich
- Lawrence
- Lexington
- Lincoln
- Lowell
- Lynn
- Lynnfield
- Malden
- Manchester
- Marblehead
- Medford
- Melrose
- Methuen
- Middleton
- Millis
- Milton
- Nahant
- Natick
- Needham
- Newbury
- Newburyport
- Newton
- North Andover
- North Reading
- Norwell
- Peabody
- Quincy
- Randolph
- Reading
- Revere
- Rockport
- Salem
- Salisbury
- Saugus
- Scituate
- Sharon
- Sherborn
- Somerville
- Stoneham
- Sudbury
- Swampscott
- Tewksbury
- Topsfield
- Tyngsborough
- Wakefield
- Waltham
- Watertown
- Wayland
- Wellesley
- Wenham
- West Newbury
- Westford
- Weston
- Westwood
- Weymouth
- Wilmington
- Winchester
- Winthrop
- Woburn

United Way of Greater Seacoast
Service Area

New Hampshire
- Barrington
- Brentwood
- Center Strafford
- Deerfield
- Dover
- Durham
- E. Kingston
- East Rochester
- East Wakefield
- Epping
- Exeter
- Farmington
- Fremont
- Gonic
- Greenland
- Hampton
- Hampton Falls
- Kensington
- Kingston
- Lee
- Madbury
- Middleton
- Milton
- Milton Mills
- New Castle
- New Durham
- Newfields
- Newington
- Newmarket
- Newton
- North Hampton
- Northwood
- Nottingham
- Portsmouth
- Raymond
- Rochester
- Rollinsford
- Rye
- Rye Beach
- Seabrook
- Somersworth
- South Hampton
- Strafford
- Stratham
- West Nottingham

Maine
- Eliot
- Kittery
The passion, knowledge and commitment of United Way’s senior staff enhances our ability to respond to the needs of the community, develop innovative, targeted programs and initiatives, and improve the quality of life in our region. A shared vision for making our region the best place for children and families unites our senior staff, whose dedication to public service is exemplary.

Each member of our senior team brings a wealth of experience—both in the private and public sectors—and expertise to his or her area of focus. The caliber of our team strengthens our ability to provide meaningful, targeted solutions—for children, youth and families—that will have a lasting and positive impact on the lives of the people we serve.
## Statement of Financial Position

**June 30, 2016 (with Comparative Totals for 2015)**

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Unrestricted</td>
<td>Temporarily</td>
</tr>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td>Restricted</td>
</tr>
<tr>
<td>Current assets:</td>
<td></td>
<td>$621,438</td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$621,438</td>
<td>$2,745,674</td>
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<tr>
<td>Contributions receivable, net</td>
<td>-</td>
<td>9,921,950</td>
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<tr>
<td>Grants receivable</td>
<td>2,069,572</td>
<td>20,000</td>
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<tr>
<td>Other current assets</td>
<td>73,701</td>
<td>272,784</td>
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<td>Investments</td>
<td>30,885,606</td>
<td>4,680,385</td>
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<tr>
<td><strong>Total current assets</strong></td>
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<td>$17,640,793</td>
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<tr>
<td>Property and equipment, net</td>
<td>2,262,190</td>
<td></td>
</tr>
<tr>
<td>Investments in perpetual trusts</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Other assets</td>
<td>63,872</td>
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<tr>
<td><strong>Total assets</strong></td>
<td>$35,976,379</td>
<td>$17,640,793</td>
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<tr>
<td><strong>Liabilities</strong></td>
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<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$2,936,408</td>
<td>$358,529</td>
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<tr>
<td>Line of credit</td>
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</tr>
<tr>
<td>Program initiatives payable</td>
<td>810,507</td>
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</tr>
<tr>
<td>Donor designations payable</td>
<td>-</td>
<td>3,827,070</td>
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<tr>
<td>Deferred revenue</td>
<td>-</td>
<td>31,500</td>
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<tr>
<td><strong>Total current liabilities</strong></td>
<td>3,746,915</td>
<td>4,217,099</td>
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<tr>
<td>Deferred lease incentive</td>
<td>493,003</td>
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<tr>
<td>Deferred rent and other</td>
<td>408,272</td>
<td>95,317</td>
</tr>
<tr>
<td><strong>Total liabilities</strong></td>
<td>4,648,190</td>
<td>4,312,416</td>
</tr>
<tr>
<td><strong>Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General operations</td>
<td>14,851,688</td>
<td></td>
</tr>
<tr>
<td>Property and equipment</td>
<td>2,262,190</td>
<td></td>
</tr>
<tr>
<td>Designated by the Board of Directors:</td>
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<td></td>
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<tr>
<td>Stabilization fund</td>
<td>338,181</td>
<td></td>
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<tr>
<td>Endowment fund</td>
<td>4,443,170</td>
<td>4,680,385</td>
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<tr>
<td>Program allocation reserves</td>
<td>9,432,960</td>
<td>6,792,429</td>
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<tr>
<td>Donor restricted:</td>
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<td></td>
</tr>
<tr>
<td>Endowment fund</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Perpetual trusts and other</td>
<td>-</td>
<td>1,855,563</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td>31,328,189</td>
<td>13,328,377</td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$35,976,379</td>
<td>$17,640,793</td>
</tr>
</tbody>
</table>

See Independent Auditors' Report and accompanying notes to financial statements.
UNITED WAY OF MASSACHUSETTS BAY, INC.
Statement of Activities
June 30, 2016 (with Comparative Totals for 2015)

<table>
<thead>
<tr>
<th>Public support:</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donor contributions</td>
<td>$</td>
<td>- $ 37,620,406</td>
<td>- $ 37,620,406</td>
<td>$ 37,298,092</td>
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<tr>
<td>Grant revenue</td>
<td>7,962,590</td>
<td>1,818,988</td>
<td>-</td>
<td>9,781,578</td>
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<tr>
<td>In-kind revenue and other income</td>
<td>1,613,196</td>
<td>158,250</td>
<td>-</td>
<td>1,771,446</td>
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<tr>
<td>Gross total public support</td>
<td>9,575,786</td>
<td>39,597,644</td>
<td>-</td>
<td>49,173,430</td>
</tr>
<tr>
<td>Less:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Provision for uncollectible pledges</td>
<td>-</td>
<td>(1,708,985)</td>
<td>-</td>
<td>(1,708,985)</td>
</tr>
<tr>
<td>Designations, net of service fees</td>
<td>(80,000)</td>
<td>(12,410,124)</td>
<td>-</td>
<td>(12,490,124)</td>
</tr>
<tr>
<td>Net total public support</td>
<td>9,495,786</td>
<td>25,478,535</td>
<td>-</td>
<td>34,974,321</td>
</tr>
<tr>
<td>Appropriated investment income</td>
<td>2,273,247</td>
<td>524,753</td>
<td>-</td>
<td>2,798,000</td>
</tr>
<tr>
<td>Net assets released from restriction</td>
<td>27,578,689</td>
<td>(27,578,689)</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Total public support</td>
<td>39,347,722</td>
<td>(1,575,401)</td>
<td>-</td>
<td>37,772,321</td>
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<tr>
<td>Distributions and expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Agency allocations and other distributions</td>
<td>17,216,909</td>
<td>-</td>
<td>-</td>
<td>17,216,909</td>
</tr>
<tr>
<td>Grant expenses</td>
<td>9,409,864</td>
<td>-</td>
<td>-</td>
<td>9,409,864</td>
</tr>
<tr>
<td>Total distributions</td>
<td>26,626,773</td>
<td>-</td>
<td>-</td>
<td>26,626,773</td>
</tr>
<tr>
<td>Functional expenses:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Community services</td>
<td>6,743,863</td>
<td>-</td>
<td>-</td>
<td>6,743,863</td>
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<tr>
<td>Fundraising</td>
<td>5,372,511</td>
<td>-</td>
<td>-</td>
<td>5,372,511</td>
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<tr>
<td>Management and general</td>
<td>2,571,814</td>
<td>-</td>
<td>-</td>
<td>2,571,814</td>
</tr>
<tr>
<td>Total functional expenses</td>
<td>14,688,188</td>
<td>-</td>
<td>-</td>
<td>14,688,188</td>
</tr>
<tr>
<td>Total distributions and expenses</td>
<td>41,314,961</td>
<td>-</td>
<td>-</td>
<td>41,314,961</td>
</tr>
<tr>
<td>Endowment, investment and other activities, net amounts appropriated for operations:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment loss, net of appropriated amounts</td>
<td>(1,357,615)</td>
<td>(906,452)</td>
<td>-</td>
<td>(2,264,067)</td>
</tr>
<tr>
<td>Requests and charitable gift annuities</td>
<td>414</td>
<td>(1,433)</td>
<td>300,000</td>
<td>298,981</td>
</tr>
<tr>
<td>Perpetual trust income</td>
<td>116,052</td>
<td>-</td>
<td>-</td>
<td>116,052</td>
</tr>
<tr>
<td>Loss on investments in perpetual trusts</td>
<td>-</td>
<td>(186,082)</td>
<td>(186,082)</td>
<td>(141,592)</td>
</tr>
<tr>
<td>Total increase (decrease) from endowment, investment and other activities</td>
<td>(1,241,149)</td>
<td>(907,885)</td>
<td>113,918</td>
<td>(2,035,116)</td>
</tr>
<tr>
<td>Increase (decrease) in net assets</td>
<td>(3,208,388)</td>
<td>(2,483,286)</td>
<td>113,918</td>
<td>(5,577,756)</td>
</tr>
<tr>
<td>Net assets, beginning of year</td>
<td>32,945,465</td>
<td>15,220,106</td>
<td>11,087,045</td>
<td>59,252,616</td>
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<tr>
<td>NSUW merger (see Note 13)</td>
<td>1,591,114</td>
<td>591,555</td>
<td>82,000</td>
<td>2,264,669</td>
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<tr>
<td>Net assets, end of year</td>
<td>$ 31,328,191</td>
<td>$ 13,328,375</td>
<td>$ 11,282,963</td>
<td>$ 55,939,529</td>
</tr>
</tbody>
</table>

TEAM UP WITH OUR
PARTNER AGENCIES

No membership dues or payment to United Way of Massachusetts Bay and Merrimack Valley are required from our partner agencies.

Acord Food Pantry
Action for Boston Community Development Housing & Energy
AIDS Action Committee of Massachusetts
Allston Brighton Community Development Corporation
American Cancer Society, New England Division*
American Red Cross of Massachusetts, Eastern Massachusetts Region
Asian American Civic Association
Asian Community Development Corporation (ACDC)
Asian Task Force Against Domestic Violence
Aspire Developmental Services, Inc. (fka Cerebral Palsy Association of Eastern Massachusetts)
Backyard Growers
BELL (Building Educated Leaders for Life)
Bessie Tartt Wilson Initiative for Children, Inc.*
BEST Corp.
Beverly Bootstraps Community Services
Beverly Children’s Learning Center
Beverly Farmers Market
Big Brothers Big Sisters of Massachusetts Bay
Big Sister Association of Greater Boston
Bird Street Community Center
BOSTnet (Build the Out-of-School Time Network)
Boston After School & Beyond
Boston Area Rape Crisis Center*
Boston Area Health Education Center
Boston Asian: Youth Essential Service
Boston Center for Independent Living
Boston Chinatown Neighborhood Center
Boys & Girls Club of Greater Billerica
Boys & Girls Club of Greater Lowell
Boys & Girls Club of Lawrence
Boys & Girls Club of Lower Merrimack Valley
Boys & Girls Club of Woburn Inc.
Boys & Girls Clubs of Boston
Boys & Clubs of Dorchester
Boys & Girls Clubs of Middlesex County, Inc.
Bridge Over Troubled Waters
Brookline Community Mental Health Center
Cambodian Mutual Assistance Association of Greater Lowell
Cambridge Community Center, Inc.
Cambridge Community Services
Cambridge Family & Children’s Service
Camp Fire North Shore, Inc.
Casa Myrna Vazquez
Catholic Charities Archdiocese of Boston
Centro Presente
Cerebral Palsy Association of Eastern Massachusetts (now Aspire Developmental Services, Inc.)
Child and Family Services of New Hampshire
Child Development Council, Inc.
Child Witness to Violence Project/Boston Medical Center
Children’s Friend & Family Services
Children’s Law Center of Massachusetts, Inc.
Children’s Services of Roxbury, Inc.
Citizens’ Housing & Planning Association (CHAPA)
Citizen Schools
City Mission Society
Codman Square Neighborhood Development Corporation
College Bound Dorchester
Combined Jewish Philanthropies
Community Action Partnership of Strafford County
Community Action, Inc.
Community Art Center
Community Economic Development Assistance Corporation (CEDAC)
Community Legal Services and Counseling Center (CLSACC)*
Community Partners
Community Teamwork, Inc.
Community Work Services
Council of Social Concern
Crispus Attucks Children’s Center Inc.
Cross Roads House, Inc.
Cuvilly Arts and Earth Center
Disability Law Center
Dorchester Bay Economic Development Corporation
Dorchester Youth Collaborative (DYC)
DOVE (Domestic Violence Ended)*
Dover Day Care Learning Center
Early Learning NH
East Boston Ecumenical Community Council (EBECC)
East Boston Social Centers
East End House
Ecumenical Social Action Committee, Inc. (ESAC)
Elizabeth Peabody House
Elizabeth Stone House
Ellis Memorial & Eldredge House
Emmaus, Inc.
Fair Tide, Inc.
Families First Health and Support Center
Family & Children’s Service of Greater Lynn
Family ACCESS of Newton (fka Newton Community Service Center)
Family Connections
Family Nurturing Center of Massachusetts, Inc.
Family Service Association of Greater Boston, Inc.
Family Services of the Merrimack Valley (fka Family Services, Inc.)
FamilyAid Boston
Father Bills & MainSpring, Inc.
Federation for Children with Special Needs
For Kids Only Afterschool (FKO)
Foundation for Boston Centers for Youth and Families
Friends of the Children - Boston*
Friends of Youth Opportunity, Inc. (d/b/a Youth Options Unlimited (YOU))
Girl Scouts of Eastern Massachusetts
Girls Inc. of Haverhill
Girls Incorporated of Greater Lowell
Girls Incorporated of Lynn
Goodwin Community Health
Great Bay Kids’ Company, Inc.
Greater Boston Legal Services
Greater Lawrence Community Action Council Inc.
Greater Lowell Family YMCA
 Gregg Neighborhood House Association, Inc.
Guide Dogs of America*
Harborlight Community Partners
Hattie B. Cooper Community Center
Haverhill YMCA (YMCA of the North Shore)*
Heading Home, Inc.
Healing Abuse, Working for Change (HAWC)
Health Resources in Action
Healthy Steps for Young Children - BMC
Home for Little Wanderers
Homeless Center for Strafford County
Homes for Families
HomeStart
Housing Action NH
Housing Families, Inc.
Hyde Square Task Force

18 Annual Report 2015 – 2016 United Way of Massachusetts Bay and Merrimack Valley
Inquilinos Boricuas en Acción (IBA)
Interfaith Social Services
International Institute of Boston, Inc.
Jamaica Plain Neighborhood Development Corporation
Jeanne Geiger Crisis Center, Inc.*
Jewish Big Brothers Big Sisters Association of Greater Boston
Jewish Community Relations Council of Greater Boston
Jewish Family & Children’s Service
Jewish Vocational Service
JFY-Networks
La Alianza Hispana
La Vida, Inc.
Lahey Health Behavioral Services
Lawrence CommunityWorks
LISC (Local Initiative Support Center)
Lowell Community Health Center
Lynn Economic Opportunity
Lynn Housing Authority and Neighborhood Development (LHAND)
Madison Park Development Corporation
Malden YMCA
Massachusetts Advocates for Children
Massachusetts Affordable Housing Alliance (MAHA)
Massachusetts Afterschool Partnership (MAP)
Massachusetts Alliance of Portuguese Speakers (MAPS)
Massachusetts Alliance on Teen Pregnancy
Massachusetts Association for Mental Health, Inc.
Massachusetts Association of Community Development Corporations (MACDC)
Massachusetts Coalition for the Homeless
Massachusetts Immigrant & Refugee Advocacy Coalition (MIRA)
Massachusetts Mentoring Partnership
Massachusetts Society for the Prevention of Cruelty to Children (MSPCC)
Mental Health Association of Greater Lowell, Inc.
Merrimack Repertory Theatre
Merrimack Valley Food Bank
Merrimack Valley YMCA
Metropolitan Boston Housing Partnership (MBHP)
Mujeres Unidas Avanzando
My Friend’s Place
Neighborhood of Affordable Housing (NOAH)
NeighborhoodWorks Southern MA
New England Center for Homeless Veterans*
New Generation, Inc.
New Hampshire Legal Assistance
North Shore Community Development Coalition
North Shore Health Project
Northeast Arc
Nuestra Comunidad Development Corporation
Nurtury (fka Associated Early Care and Education, Inc.)
Operation A.B.L.E. (Ability Based on Long Experience)
Partners for Youth with Disabilities
Pathways for Children
Pine Street Inn
Project Hope
Quincy Community Action Program, Inc. (QCAP)
Raw Art Works, Inc.
Richie McFarland Children’s Center
Riverside Community Care, Inc.
Roca, Inc.
Rochester ChildCare Center
Rockingham Community Action, a component of Southern New Hampshire Services
Roxbury Center for Financial Empowerment
Roxbury Youthworks Inc.
Salem YMCA (YMCA of the North Shore)
Salvation Army of Massachusetts*
Salvation Army of the North Shore
Samaritans, Inc.
Science Club for Girls*
Seacoast Community School (fka Community Child Care Center of Portsmouth)
Seacoast Family Promise
Seacoast Mental Health Center, Inc.
SHARE Fund
Silver Lining Mentoring (fka Adoption and Foster Care Mentoring (AFCMentoring))
Sociedad Latina
Somersworth Early Learning Center
Somerville Homeless Coalition, Inc.
Somerville YMCA
South Boston Neighborhood House
South Shore ARC*
South Shore Stars
South Shore YMCA
Spirit of Adventure Council, Boy Scouts of America (fka Boston Minuteman and Yankee Clipper Councils)
Sportsman’s Tennis and Enrichment Center (STEC)*
St. Ann’s Home & School
St. Vincent de Paul Society
Strategic Ahead Ministries, Inc.
Strategies for Children
STRIVE/Boston Employment Service, Inc.
The Boys & Girls Club of Greater Haverhill
The Caleb Group
The Center for Teen Empowerment, Inc.
The Community Group
The Food Project
The Granite YMCA (fka YMCA of Strafford County - The Children’s Center)
The Greater Boston Food Bank
The Housing Partnership
The Institute for Global Youth Development Programs
The Neighborhood Developers
The Open Door
The Paul Center for Learning and Recreation
The Salem Backpack Program
Thom Child & Family Services
Three Sisters Garden Project
Transition House
United South End Settlements
United Teen Equality Center (UTECC)
Urban Edge Housing Corporation
Urban League of Eastern Massachusetts
Victory Programs
Vietnamese American Initiative for Development (Viet-AID)
Visiting Nurses Association & Hospice
Waltham Boys & Girls Club
Wellspring House
West End House Boys & Girls Club
Weymouth Food Pantry
Workforce Housing Coalition of the Greater Seacoast
Workforce Solutions Group/Third Sector New England
X-Cel, Inc.
Year Up Boston
YMCA of Greater Boston
YMCA of Metro North
YMCA of the North Shore
YouthBuild Boston
YouthBuild Lawrence
YWCA Boston
YWCA Haverhill
YWCA Malden- Center for Women & Families
YWCA of Greater Lawrence
YWCA of Lowell

*Receives designations only
Change can’t happen without the dedication and commitment of everyone in our community.
We thank the following organizations for their generosity, support and commitment to changing lives.

$1,000,000 +
- Bank of America Corporation
- BNY Mellon
- Deloitte
- Massachusetts Department of Early Education and Care
- P & G Gillette Company
- PwC

$750,000 — $999,999
- Bain Capital, LLC
- Berkshire Partners LLC
- Blue Cross Blue Shield of Massachusetts, Inc.
- Brown Brothers Harriman
- Eaton Vance Corporation
- John Hancock Financial Services
- Partners HealthCare
- Richard Saltonstal
- Raytheon Company
- Nutter McClennen & Fish LLP
- New England Development
- NextEra Energy Seabrook, LLC
- Nutter McClennen & Fish LLP
- Raytheon Company
- Richard Saltonstal
- Charitable Foundation
- Siemer Family Foundation
- State Street Corporation
- Sun Life Financial
- TA Associates
- TD Bank
- The Ansin Foundation
- The Boston Consulting Group
- The Stop & Shop Supermarket Company
- Tufts Health Plan
- United Way of Massachusetts Bay
- Wellington Management Company, LLP

$100,000 — 249,999
- Accenture
- Advent International Corporation
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- Boston University
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- Clark R. Smith Family Foundation
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- Dana-Farber Cancer Institute
- DDJ Capital Management
- Draper Laboratory/The Charles Stark Draper Laboratory
- Eastern Bank Charitable Foundation
- Federal Reserve Bank of Boston
- Goodwin Procter LLP
- Harvard University
- ITW Corporation
- Macy's
- McKinsey & Company
- Mintz, Levin, Cohn, Ferris, Glovsky Natixis Global Asset Management, L.P.
- Loomis, Sayles & Company L.P.
- AEW Capital Management, L.P.
- Capital Groth Management
- NextEra Energy Seabrook, LLC
- New England Development
- Nutter McClennen & Fish LLP
- Raytheon Company
- Richard Saltonstal
- Charitable Foundation
- Siemer Family Foundation
- State Street Corporation
- Sun Life Financial
- TA Associates
- TD Bank
- The Ansin Foundation
- The Boston Consulting Group
- The Stop & Shop Supermarket Company
- Tufts Health Plan
- United Way of Massachusetts Bay
- Wellington Management Company, LLP

$50,000 — 99,999
- Ameriprise Financial
- AT&T
- BMO Capital Markets
- Boston College
- Boston Mutual Life Insurance Company
- Boston Properties, Inc.
- C & S Wholesale Grocers (Symbotic LLC)
- Cambridge Trust Company
- Charlesbank Capital Partners LLC
- Citizens Bank of Massachusetts
- Coverys
- DeMoulas Supermarket, Inc.
- Eastern Bank
- Elkus Manfredi Architects
- Ellen A. Stone Trust
- Federal Express-Northeast District
- Fidelity Investments
- Foley Hoag LLP
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- Northwestern Mutual The Boston Group
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- Target Corporation
- The Boston Consulting Group (Global)
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- The Robert & Myra Kraft Family
- Thermo Fisher Scientific
- UNI
- Wegmans

United Way would like to thank the following labor organizations and their local affiliates for their support.
- American Federation of Teachers
- Greater Boston Labor Council, AFL-CIO
- International Brotherhood of Teamsters, Joint Council 10
- International Brotherhood of Teamsters, Local 25
- Local 369 U.W.U.A.
- Local 12004 U.S.W.A.
- Massachusetts AFL-CIO
- Massachusetts Nurses Association
- Massachusetts Teachers Association
- Merrimack Valley Central Labor Council, AFL-CIO
- Norfolk County Labor Council, AFL-CIO
- North Shore Labor Council, AFL-CIO
- United Food and Commercial Workers Union
- Unite Here Local 26

Listed are organizations whose projected corporate and employee giving to United Way of Massachusetts Bay and Merrimack Valley, United Way of the Greater Seacoast totaled $20,000 or more (as of May 1, 2016). We apologize in advance for any misspellings or omissions.
2016
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